

REPORT TO DONORS 2008-2009



INVESTING IN HIGHER EDUCATION

From the Vice-President, University Advancement



Early this summer, I was honoured to accept President Alan Wildeman's offer to join the Advancement team at the University of Windsor. Already I have had the pleasure of meeting quite a number of our enthusiastic supporters. Their confidence in the institution and commitment to students is certainly impressive.

The University of Windsor will be forthright and clear about the stewardship of the funds that have been entrusted to advance higher education. This report is intended for that purpose. The roll of the donors who had given to the University up to December 31, 2008 appeared in the summer issue of the University of Windsor *View* alumni magazine. This report contains the most recent financial totals for the fiscal year that ended April 30, 2009.

Recent economic issues have proven more than ever that our investments in knowledge yield real returns. For the year ahead, our goal is to provide greater support to the growing number of deserving students who face financial barriers. We intend to take full advantage of the Ontario Trust for Student Support (OTSS), which matches your gift dollar for dollar when designated to assist students who demonstrate financial need. This is one of the most direct and effective ways to move our community toward a better future.

I thank you for your continued support of our students and our progress. I look forward to meeting many more of our alumni, friends and partners.

John Bergholz, Vice-President, University Advancement



THANK YOU

As President of the University of Windsor, it is always a special pleasure to meet our alumni, friends and other supporters and to express my personal appreciation for all they do for students and our University. It is not possible for me to meet each and every person who is a donor, and so this report has been prepared as an expression of our thanks to all who have made an investment in our students and our University. Each and every gift is important.

The more opportunities I have to meet our supporters, the more I realize the depth of pride and appreciation of our University. Our students are going on to have an impact in many walks of life, but while they are here we are committed to providing the best experience possible for them.

In this report, you will see some of the ways in which donations are making a difference. We want to show you examples of the kinds of gifts that are being made and the

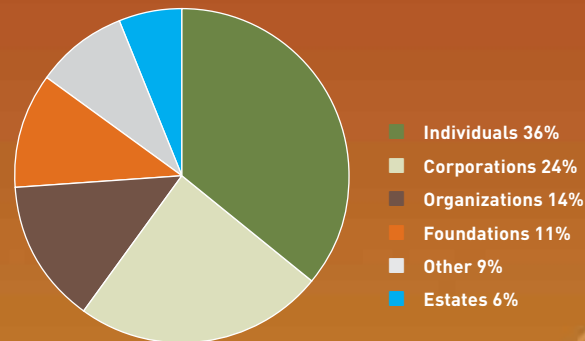
donors making them, and provide you with some information on how your gifts are being managed. We also want to share with you the appreciation of students who have benefited from the generosity of donors.

All of Canada, and indeed the world, has been affected by the recent economic downturn. Yet, we continue to have donors who are passionate and committed to helping us. For this we are also truly grateful.

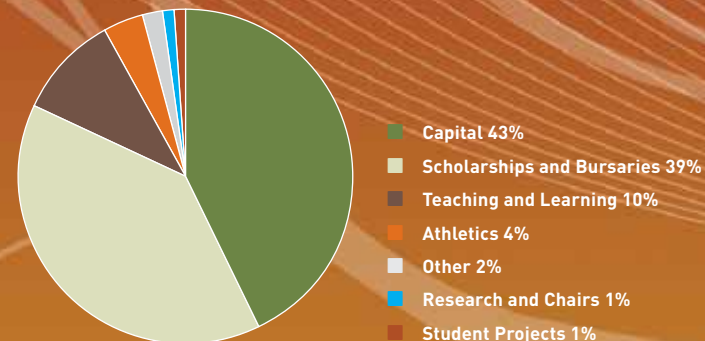
The future is right here on our campus. You can see it in the Medical Education Building, in the Centre for Engineering Innovation that is about to be built, in the science labs, classrooms and study halls, and you can feel it in the enthusiasm, optimism and achievements of our students. Through your donations, you share in this success and on behalf of students, faculty and all of us, we thank you.

*Alan Wildeman, PhD
President and Vice-Chancellor*

Who Donates to UWindsor



Allocation of Donations by Project 2008/2009



DONORS ARE MAKING A DIFFERENCE

Donors to the University of Windsor are aware of the vital contribution they make to our students and our community.



Dave and Sam Malian



Brian and Wilma Hannon



Dr. Janet Davidson



All gifts count – from a large corporate donation that provides renowned teaching and learning in our Medical Education Building, to the thousands of annual donations from alumni and friends that maintain our entrance scholarships. In this publication, we introduce you to just a few of our donors who exemplify the spirit and pride that is spreading through our campus and our community.

ST. ANNE'S MAKES PENNIES COUNT

Pupils at St. Anne's French Immersion School in Windsor in the last year pooled their efforts and their loose change to support the Carl and Gloria Morgan Graduate Scholarship in Breast Cancer Research.

Dressed proudly in pink, the youngsters presented the University of Windsor with \$1,632.50—mostly in pennies—during a school assembly in May. At the event, Biology Professor Lisa Porter told the donors how their contribution will help give a University student the opportunity to do research work in her laboratory.

The youngsters were clearly delighted to learn how their efforts will make a difference. Their gift will be matched by the Ontario Trust for Student Support, making their contribution worth more than \$3,000. And that will be added to a fund that will provide scholarships for more students, year after year.

"Our children have shown that you don't have to be big and powerful to get behind a cause," said St. Anne's teacher and penny-drive organizer John Dufour. "You just have to work together and look what you can do!"

SHOPPERS DRUG MARTS DONATE TO MEDICAL BUILDING

A group of local associates of Shoppers Drug Mart stores have come together to pledge support for the Medical Education Building at the University of Windsor.

The idea came from Dave Malian, a pharmacist at one of the stores whose son is Lancer quarterback, Sam Malian.

"Being a corporate citizen is good business strategy," says Tim Brady, the associate of the Shoppers at Market Square, "and pharmacies and medical education are a logical fit."

Their donation supports the Shoppers Drug Mart Group Learning Suite. Learning in small groups, whether with an instructor or on group projects, is an important part of medical training. The room is set up board-room style with a large white board to facilitate discussion.

BRIAN AND WILMA HANNON AND THE VERDECCHIA FAMILY SUPPORT STUDENTS IN HEALTH SCIENCES

Each year, a student in a graduate program related to health sciences will receive financial support through the new Brian and Wilma Hannon Scholarship.

"The University of Windsor is important to our community and is providing quality education," says Wilma Hannon, who earned her BA at Windsor in 1975. "Both of our daughters studied at the University of Windsor. We felt it appropriate to set up a graduate studies scholarship to help attract a greater number of talented graduate students to study and stay in Windsor."

As a tribute to their father Lino Verdecchia and his family, she and her brother, Perry Verdecchia, have sponsored a Group Learning Suite in the Medical Education Building, and have also established the Verdecchia Family Graduate Scholarship in Health Sciences.

DR. JANET DAVIDSON CREATES NURSING SCHOLARSHIP

Dr. Janet Davidson has created a scholarship in the Faculty of Nursing and has offered to return to her alma mater to mentor UWindsor nursing students.

She earned a Bachelor of Science degree in Nursing in 1969. She returned in June 2009 to accept an honorary degree that recognized her passion for extending health care for all citizens of the world.

Davidson is president and CEO of the Trillium Health Centre, one of the largest hospital complexes in Canada. She has been involved in all aspects of health care planning and administration over the past 30 years. Davidson also served more than three decades with the International Red Cross and Red Crescent, including volunteering to help victims of war, drought and famine in Africa and elsewhere.

"What I learned at the University of Windsor, but did not realize until later, was a lifelong love for the creation and sharing of new knowledge," she said in her address to convocation. "As universities develop young people for an unpredictable future, it is important that they teach students to make a life as well as a living," she added.

"Today it is easy to get lost in the bells and whistles of the latest technologies, but life is always about people," said Davidson. "A small group of dedicated people are the only ones who have ever changed the world. With our advantages in Canada, which most people cannot imagine, it is our responsibility to make the world a better place."

Donations to support students with financial needs are matched by the Ontario Trust Fund for Student Support (OTSS) – instantly doubling your contribution.

STUDENTS SAY THANK YOU

As many as three out of four University of Windsor students receive assistance through scholarships, bursaries and the Ontario Student Assistance Program (OSAP).



Fawad Ahmed

It is not unusual to hear about students sending a thank-you note to the donor after receiving a named scholarship. Students also tend to show their appreciation for their financial awards in imaginative ways. Many appear at the annual Volunteer Fair to offer their services in the community. Some are the cheery voices who call donors during the Annual Giving Program phone campaign.

The three students shown here and the others quoted in this report did not hesitate when asked if they would help us demonstrate student appreciation for scholarships. In fact, they jumped at the chance. Students usually do.

FAWAD AHMED AMONG THE FIRST

UWindsor science graduate Fawad Ahmed, now studying at the Schulich School of Medicine & Dentistry – Windsor Program, will be among the first in this area to complete high school, university and medical education all in Windsor.

He credits the Ron Ianni Scholarship and other awards, which he earned in the past four years, as a huge factor in his success.

“I am very grateful for the generous scholarship program at the University of Windsor,” says Ahmed. “It has been very important to me and I am sure I would have had an inferior university experience without it.

“It is stressful simply coming into university education,” he added. “It would be much more stressful to deal more with finance problems instead of enjoying the great academic experience.”



Alison Nolte

Erika Reiser

ALISON NOLTE MINES HER OPPORTUNITIES

Part of Ahmed's UWindsor experience was in the research lab of Dr. Dan Heath of the Great Lakes Institute for Environmental Research. He has been part of a team applying new technology to unravel the codes in the genes of various species of fish that enable them to diversify and adapt to their particular environments.

“Spotting genomes has great implications for aquiculture,” says Ahmed. “And working in a lab alongside PhD students had great implications for me. It is the kind of first-hand learning experience you could never get from books.”

A UWindsor co-op internship in Australia has led to a full-time job there for Industrial and Manufacturing Systems Engineering (IMSE) program grad Alison Nolte. Nolte BASc '09 is working in Brisbane for mining technology company, Xstrata Technology. At UWindsor, she received an Outstanding Scholars Award and maintained marks to renew her Entrance Scholarship over all four years.

“Scholarships supported me throughout my time at the University,” says the graduate of Sandwich Secondary School. “The combination of having stayed at home, the scholarships, and having participated in co-op allowed me to graduate from university free of any debt” she says. “This is a huge advantage any way you look at it.

“I am truly grateful for the scholarships and the great IMSE program at UWindsor.”

ERIKA REISER IS OVER THE TOP

Erika Reiser is a high achiever. She maintains top academic standing while also maintaining her position as the top Lancer women's pole vaulter.

“Athletics and academics both take hard work and practice,” says the movement science major from LaSalle. “The Blue and Gold Scholarship gives you time for both because you do not have to spend as much time at a job to help pay for your education.”

Reiser also says it is important for young women to talk to high school girl teams and even to grade school children about their experiences. “Athletics has given me a lot,” she says. “You learn how to achieve as a team, and it offers the leadership experiences that many young people don't get, especially young girls.

“Female role models can have a real impact on young people, so I feel it is important to do my part whenever I can.”

Scholarships and bursaries are a practical factor in student success, and donors who create and maintain those awards share in that success.

BEQUESTS SECURE LASTING INFLUENCE

The success of University of Windsor students is shared by the many supporters whose donations bolster scholarships, contribute to growth and advance academic programs.



Michael Drago



Dr. Anne Sclater



Gail Ferriss Sheard and Joan Ferriss Hatch

Donors are learning about the opportunities and advantages of including an endowed gift for student support through their estate planning.

GAIL SHEARD

A new award has been created through an estate gift from Gail Sheard in memory of her parents. The A. K. and E. G. Ferriss Award will be available to graduate students in all University programs.

Gail (Ferriss) Sheard was born in Harrow and raised in Walkerville. She and her identical twin sister, Joan, majored in languages at the University of Toronto in 1937. After graduation, they took jobs as secretaries in Windsor before Gail worked in Ottawa during WWII.

She married Toronto lawyer Terence Sheard, who was known as Ontario's authority on estate planning and whose book, *Sheard on Wills*, is still a reference in law schools.

Sheard put her language background to work as an advertising script and copy writer and, while living in Toronto, volunteered with the Art Gallery of Ontario for 42 years. She kept close ties with friends in Windsor. Her twin sister married H. Clifford Hatch Sr., who became president of Hiram Walker & Sons Ltd. Their contributions to the University are recognized in the naming of the H. Clifford and Joan Hatch Studio Theatre in the Jackman Dramatic Art Centre.

MICHAEL DRAGO MEMORIAL

Robert and Bonnie Drago have created the Michael Drago Memorial Scholarship as a way of dealing with the sudden death of their son.

Michael Drago BA '96, a 32-year-old father and husband, was killed in a car accident in 2004. His wife Sandra gave birth to their second child the day after he died.

As the family struggled with the loss, it became increasingly important to establish a lasting memorial to Michael. Most importantly, since Sandra moved to California after his death, they wanted something in Windsor that would remind his children of their father's accomplishments.

"When the children visit, we want to walk around the University of Windsor campus and tell them there is an award here in their father's name," says Bonnie Drago. "We can tell them how their dad was the vice-president of the International Relations Society; how he said his university education was extremely important for him and how the scholarship helps students here earn a degree, year after year."

The scholarship is funded through donations, as well as through a life insurance policy with the University of Windsor named as the beneficiary. The couple receives tax receipts for the premiums they pay. Their scholarship fund will receive the policy proceeds upon their deaths.

DR. ANNE SCLATER

Dr. Anne Sclater says she would have liked to have earned her medical degree in Windsor, but that was not possible 40 years ago when she graduated from Herman Secondary School. Now, thrilled that medical education has come to Windsor, she has arranged to support medical education here through her estate.

"I am surprised whenever I raise the subject of planned giving. I don't know why people are not aware of opportunities. If everybody would remember their university in their wills, even in some small way, it would really be wonderful," she says.

Sclater also says she understands that universities are currently under economic siege and fighting to maintain support for deserving and accomplished students.

"I have always been proud of the excellent education I received at the University of Windsor," says Sclater. "I can recall close relationships with professors. I hope it is still that way," she adds. "It's a fabulous story how the community has brought medical education to Windsor."

Sclater studied biology at UWindsor, then earned a graduate degree and studied medicine at Memorial University of Newfoundland. She did additional subspecialty training with the University of Toronto and was a research fellow in the Division of Aging at Harvard Medical School. She taught medicine in Ontario, California and Alberta before returning to Memorial as chair of Medicine in 2003. She teaches internal and geriatric medicine and continues to publish on diabetes and the elderly, successful aging and Alzheimer's disease.

Legacy gifts can offer significant tax advantages for your loved ones and great significance in the lives of students for generations to come.

ENDOWED FUNDS AT THE UNIVERSITY OF WINDSOR

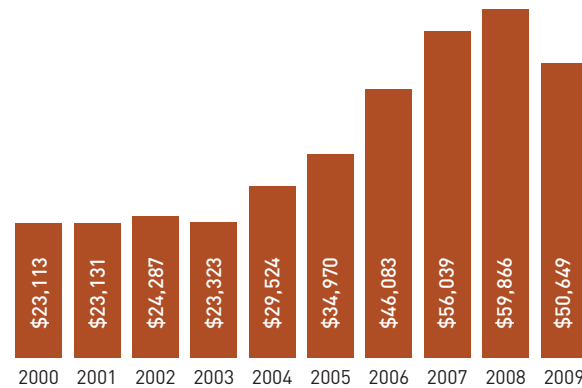
Setting long-term investment priorities and contingency planning have bolstered continuity in scholarship programs.



Chynna Resendes

Annual Growth of UWindsor Endowment Funds

Endowment Balance as of April 30th
\$000's



STEWARDSHIP FUNDS RESPONSIBLY AND EFFECTIVELY

Each year over the past decade, millions of dollars in donations have been entrusted to the University of Windsor. Donors designate these funds to support students, improve infrastructure and enhance programs, all of which are extremely important to the advancement of the institution. The stewardship of these funds demands careful consideration.

Policies and goals for managing endowed funds are approved by the Board of Governors of the University of Windsor. The performance of invested portfolios is reviewed closely and evaluated under the auspices of the Board's Investment Committee (see graph on page 11) and have produced significant growth of the total endowment over the years.

Beginning in 2008, economic uncertainty took its toll on individual investors and institutions alike. As the accompanying graph at left shows, after years of impressive growth, our endowment incurred a reduction in total market value as well. Nonetheless, our investment management strategy performed well in comparison to economic benchmarks.

Many years ago, the foresight of the Investment Committee led to the establishment of a policy that would protect the endowment during periods of economic instability. For more than a decade, returns on investment have exceeded the required 5% to fund scholarship and bursary programs. Excess interest earned over those years has enabled the University to build a Growth and Protection Fund to be used during times such as we have experienced over the past year.

Our Growth and Protection Fund enabled the University of Windsor to mitigate the loss experienced during 2008-09 and minimize the impact on scholarships and bursaries awarded to deserving students.

The Investment Committee continues to review our endowment policies in order to assure a continued and effective program of financial support for students and other priorities for advancing higher education.

In addition, the University has prepared individual reports for the benefactors of named endowments outlining the financial status of each endowment. Our Advancement staff would be happy to meet with donors to review alternatives for giving and maintaining support for our students and programs.

Your gift enables students to take responsibility for their future. Investments in knowledge will continue to yield real returns in a renewed economy, a sustainable environment and a healthy community for many years to come. The University of Windsor celebrates the many supporters at all levels who continue to make a difference for our students.

TOP SCHOLARSHIP WINNER HAS GOALS FOR EDUCATION AND CAREER

Amherstburg resident Chynna Resendes entered the University of Windsor's Drama and Education program this fall with the prestigious Bill Eansor Scholarship plus a host of other awards for her academic standing and for her many community activities. While she is looking forward to getting involved in student government and clubs at university, her career goal is to be a primary level teacher, then move into school administration and rise to Director of Education before entering politics to become Ontario Minister of Education.

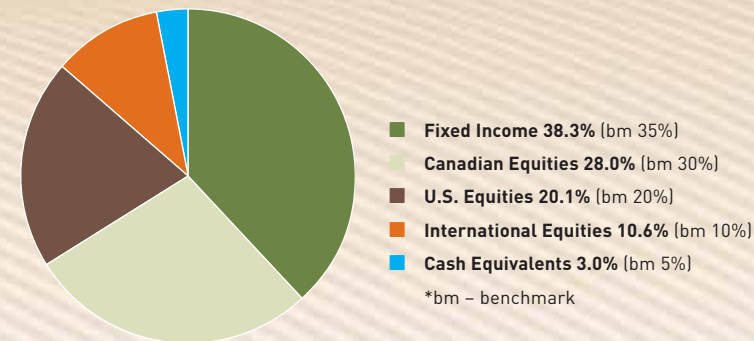
People may smile to hear those goals, but nobody is laughing. On top of a host of dramatic productions, school committees and other projects she's taken on at Villanova High School, Resendes has been a student trustee for the local Catholic school board, a volunteer at the Black Heritage Museum and this past summer worked as a counselor at a drop-in centre for young children.



"I have been a member of the Board of Governors at UWindsor for nine years and personally believe that one of our biggest accomplishments as a Board has been the successful stewardship of the funds entrusted to us by our alumni, corporations and various levels of government who have generously donated to the University."

Dennis DesRosiers, Chair, Investment Committee, Board of Governors, UWindsor

Board of Governors Investment Committee Asset Allocation Priorities, April 2009





THANK YOU TO OUR DONORS

Your passion and commitment make a difference for students and the community. Your gift enables students to take responsibility for the future.

Donors are recognized in the roll published in the Summer 2009 University of Windsor *View* alumni magazine at www.uwindsor.ca/VIEW. More information about supporting the University of Windsor is available at www.uwindsor.ca/giving.

University Advancement

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“I have to pay for my education myself, so my scholarship, which is renewable if I keep getting A’s, not only helps pay tuition, it is motivating as well. So, I am doubly grateful to the people who make my scholarship possible.”

Dennis Bernard, second year History

